

CDP SCORE REPORT - CLIMATE CHANGE 2020

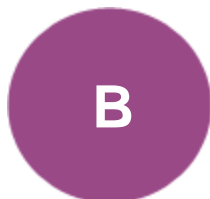


Williams-Sonoma Inc

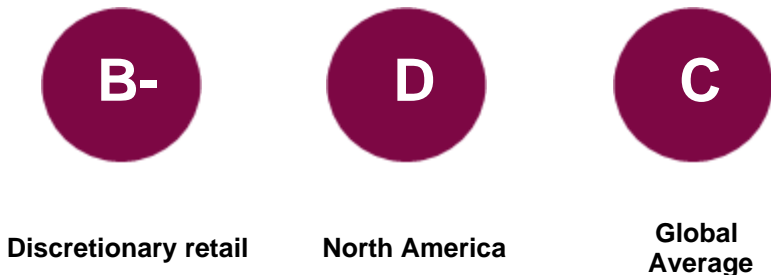
Region	North America
Country	United States of America
Questionnaire	General
Activity Group	Discretionary retail

The CDP Score Report allows companies to understand their score and indicate which categories require attention to reach higher scoring levels. This enables companies to progress towards environmental stewardship through benchmarking and comparison with peers, in order to continuously improve their climate governance. Investors will additionally receive a copy of the CDP Score Report upon request. For further feedback please contact your account manager or your key CDP contact.

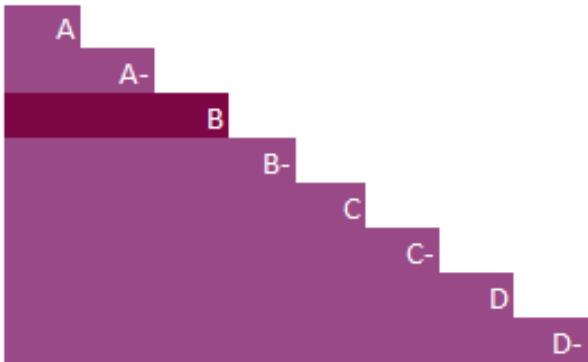
Your CDP score



Average performance



UNDERSTANDING YOUR SCORE REPORT



Williams-Sonoma Inc received a B which is in the Management band. This is higher than the North America regional average of D, and higher than the Discretionary retail sector average of B-.

- Leadership (A/A-):** Implementing current best practices
- Management (B/B-):** Taking coordinated action on climate issues
- Awareness (C/C-):** Knowledge of impacts on, and of, climate issues
- Disclosure (D/D-):** Transparent about climate issues

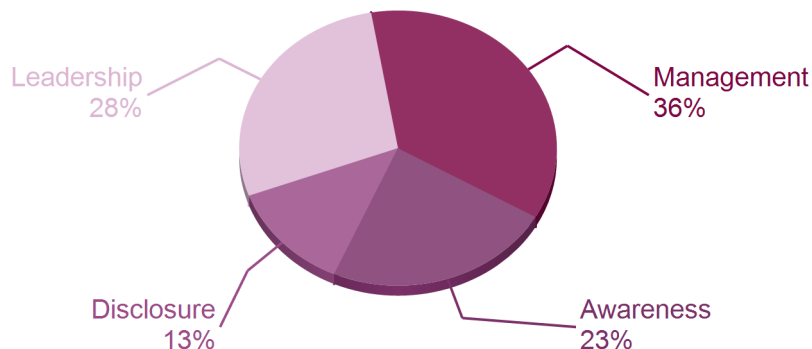
ACTIVITY GROUP PERFORMANCE

Discretionary retail

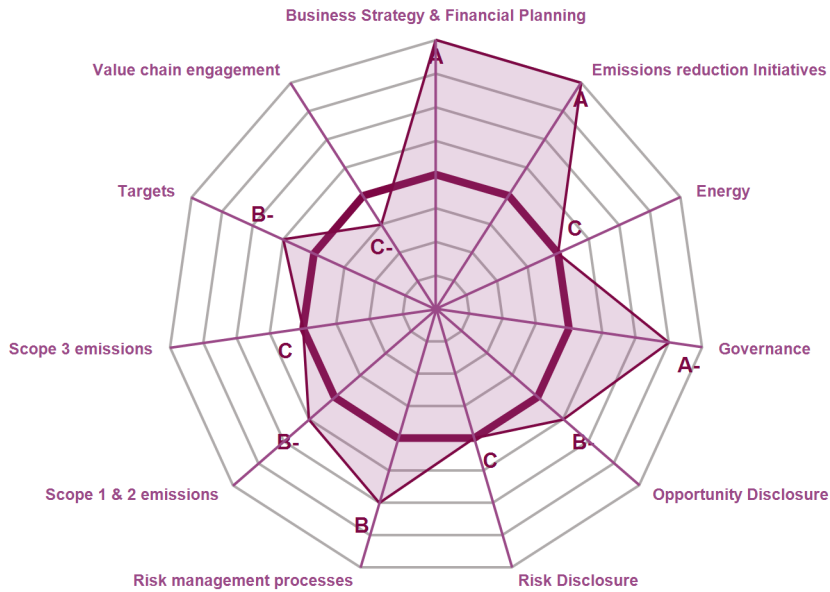
Your company is amongst 36% of companies that reached Management level in your Activity Group

A sample of A-list companies from your Activity Group:

- Askul
- Best Buy Co., Inc.
- eBay Inc.
- H&M Hennes & Mauritz AB
- Ingka Holding B.V.

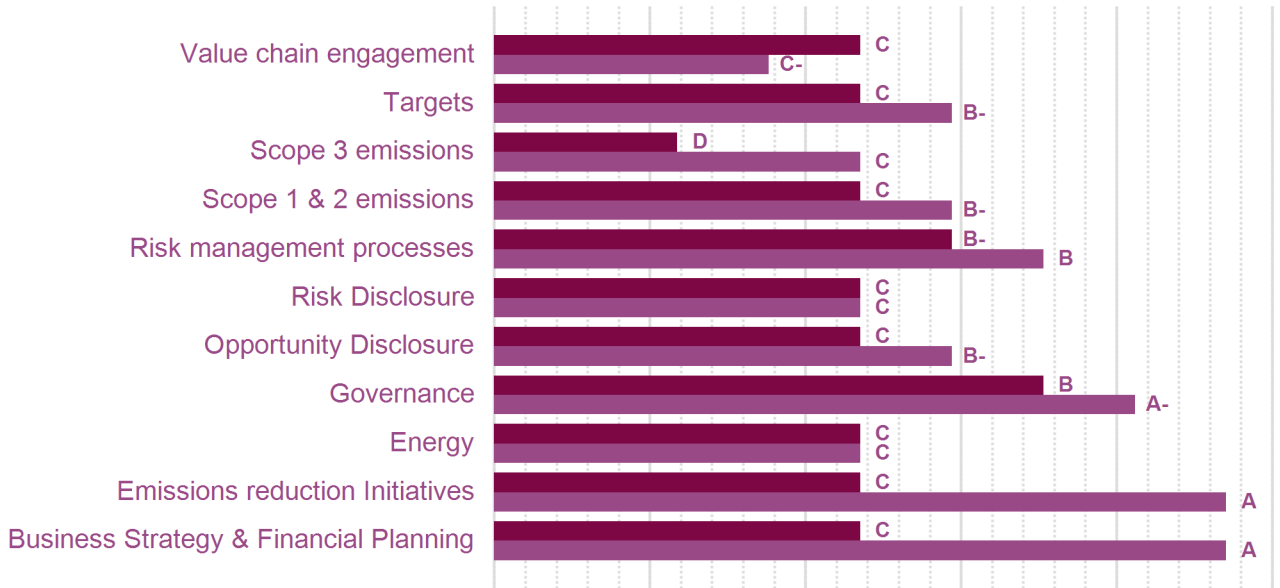


CATEGORY SCORES



If a company scored C or below, they will not have been scored for management or leadership points (the dark purple line represents this). Please download the [‘CDP Scoring Introduction’](#) for more information.

CATEGORY SCORES BENCHMARKING



Scenario analysis Yes, qualitative, but we plan to add quantitative in the next two years

Each category score in the bar chart represents the progression within each scoring level. Some categories have not been included for category score breakdown as either not enough questions feed into these categories to give a representative score or they are not scored at Management and Leadership levels.

Scoring categories are groupings of questions by topic. They are sub-groups of the 2020 questionnaire modules and are consistent across all sectors. Weighting applied to each category varies across sectors to highlight the areas most important to environmental stewardship in specific sectors. To find out more about category weightings for each sector, please download the [‘CDP Scoring Categories and Weighting’](#) documents.